IN THE UNITED STATES DISTRICT COURT FOR THE NORTHERN DISTRICT OF ILLINOIS EASTERN DIVISION

DON WILLIAMS d/b/a URTHCOM, LLC)			
Plaintiff,)			
,)	CASE NO.	08cv2839	JH
v.)	JUDGE HOI	LDERMAN	
)	MAGISTRA	TE JUDGE	ASHMAN
SOLID CONTACT BASEBALL, INC.,)			
)			
Defendant.	_)			

MOTION FOR LEAVE TO FILE ANSWER, AFFIRMATIVE DEFENSES AND COUNTERCLAIM, INSTANTER

Defendant Solid Contact Baseball, Inc. ("SCB") respectfully moves for leave to file its Answer, Affirmative Defenses and Counterclaim to Plaintiff's Complaint *instanter*; to vacate any defaults, technical or otherwise, on its part; and to join third parties UrthCom, LLC, Peter Ceko and Cekom Corporation as Counter-Defendants pursuant to Federal Rule of Civil Procedure 20. In support of its motion, SCB states as follows:

- 1. On May 15, 2008, Plaintiff filed its Complaint in this case. Summons issued directed to SCB on or about May 19, 2008.
- 2. On or about May 21, 2008, Plaintiff mailed a copy of the Complaint via the United States Postal Service ("U.S.P.S.") to SCB's business address in Connecticut, addressed to SCB's former officer and director James Ackerly. A true and correct copy of the U.S.P.S. mail label used by Plaintiff to send the Complaint to SCB's office is attached hereto as Exhibit A.
- 3. On May 22, 2008, Plaintiff caused an inappropriate return of service to be filed with this Court. Specifically, Plaintiff filed a return of service from "Anita Piechonkavia USPS" that declared a copy of the Complaint had been left with "Jeffrey Earle." A true and correct copy of that return of service is available at Docket Entry No. 6. On information and belief, "Anita

Piechonkavia" is an administrative assistant employed by counsel for Plaintiff, and does not work for the United States Postal Service. SCB does not employ anyone named "Jeffrey Earle"; nor is "Jeffrey Earle" authorized to accept service on SCB's behalf. Neither Ms. Piechonkavia nor any other individual personally served the Complaint upon SCB on May 21, 2008 in accordance with the requirements of Federal Rule of Civil Procedure.

- 4. On June 14, 2008, Plaintiff caused a second copy of the Complaint to be personally served by Plaintiff's agent Mr. Kevin Farina upon James Ackerly at his home address in Norwalk, Connecticut. In addition to being a former officer and director of SCB, Mr. Ackerly is SCB's former registered agent for service of process in the State of Connecticut.
- 5. On June 25, 2008, Plaintiff filed an affidavit of service executed by Mr. Farina (a copy of which is available at Docket Entry No. 7), in which Mr. Farina claimed to have served James Ackerly as SCB's registered agent. Although he is a former officer, director, and registered agent of SCB, Mr. Ackerly holds no current position with SCB and is not currently authorized to accept service for SCB in the State of Connecticut. On information and belief, however, the internet website for Connecticut's Secretary of State still erroneously lists Mr. Ackerly as SCB's agent.
- 6. As of the date of this filing, SCB still has not been properly served with Plaintiff's Complaint in accordance with the Federal Rules of Civil Procedure. Nevertheless, in the interest of efficiency and to avoid further delay, SCB wishes to file its Answer and Affirmative Defenses to the Complaint.
- 7. In addition to its Answer and Affirmative Defenses to Plaintiff's, SCB wishes to make claims arising from the same facts alleged in the Complaint. Specifically, SCB is prepared to file a Counterclaim against Plaintiff and additional third-parties not yet named in this action:

Plaintiff's alter ego UrthCom, LLC ("UrthCom"); Peter Ceko ("Ceko"); and Ceko's alter ego, Cekom Corporation ("Cekom"). SCB's combined Answer, Affirmative Defenses, and proposed Counterclaim is attached hereto as Exhibit B.

- 8. SCB's proposed Counterclaim against Plaintiff raises common questions of law and fact to Plaintiff's Complaint such that it will best serve the interests of the parties and judicial economy to address the parties' claims in one action before this Court. In addition, SCB's claims against third parties UrthCom, Ceko and Cekom arise out of the same transactions or occurrences as, and raise questions of law and fact common to, its Counterclaim against Plaintiff. As SCB alleges, UrthCom, Ceko and Cekom are liable to SCB jointly and severally with, or in the alternative to, Plaintiff, and it is appropriate to join each of them in this action as Counter-Defendants pursuant to Federal Rule of Civil Procedure 20.
- 9. The joinder of UrthCom, Ceko and Cekom as Counter-Defendants will not divest this Court of jurisdiction over this action. Furthermore, UrthCom, Ceko and Cekom all are subject to the personal jurisdiction of this Court because each is a citizen of the State of Illinois and resident of this judicial district.
- 10. SCB submits this Motion in good faith and not for the purpose of delay or any other improper purpose. No prejudice to Plaintiff will result from the granting of this Motion because SCB has not yet been properly served, and furthermore, no substantive rulings have been made in this case and no schedule has yet been set by the Court.

WHEREFORE, Defendant Solid Contact Baseball, Inc. respectfully requests that the Court grant it leave to file its Answer, Affirmative Defenses and Counterclaim to Plaintiff's Complaint *instanter*; that any defaults, technical or otherwise against SCB be vacated; and that

third parties UrthCom, LLC, Peter Ceko and Cekom Corporation each be joined to this action as an additional Counter-Defendant, pursuant to Fed. R. Civ. P. 20.

Respectfully submitted,

s/ Jami A. Gekas

One of the Attorneys for Defendant, SOLID CONTACT BASEBALL, INC.

Dated: July 10, 2008

Michael Dockterman Jami A. Gekas WILDMAN, HARROLD, ALLEN & DIXON LLP 225 West Wacker Drive Chicago, IL 60606-1229 (312) 201-2000

Facsimile: (312) 201-2555

CERTIFICATE OF SERVICE

The undersigned, an attorney, hereby certifies that a copy of the foregoing MOTION FOR LEAVE TO FILE ANSWER, AFFIRMATIVE DEFENSES AND COUNTERCLAIM, *INSTANTER* was served via the CM/ECF electronic filing system on this 10th day of July, 2008, and thereby served upon counsel of record.

By: s/ Jami A. Gekas

One of the Attorneys for Defendant, SOLID CONTACT BASEBALL, INC.

Exhibit A



with any overzzzion para nuestro servicio de recolección tàcit. (solamente un cargo bajo, para cualquier número de envíos) o entregue su paquete de "Exprex oficina de correos o deposítelo en n buzón marcado "Express Mail".

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Exhibit B

IN THE UNITED STATES DISTRICT COURT FOR THE NORTHERN DISTRICT OF ILLINOIS EASTERN DIVISION

DON WILLIAMS d/b/a URTHCOM, LLC)
Plaintiff,))) CASE NO. 08cv2839 JH
v.) JUDGE HOLDERMAN
v.) MAGISTRATE JUDGE ASHMAN
SOLID CONTACT BASEBALL, INC.,	
Defendant.)
SOLID CONTACT BASEBALL, INC.,))
Counter-Plaintiff,)
v.)
)
DON WILLIAMS; URTHCOM, LLC;)
PETER CEKO; AND CEKOM CORP.,)
)
Counter-Defendants.)

ANSWER, AFFIRMATIVE DEFENSES AND COUNTERCLAIM

Defendant, SOLID CONTACT BASEBALL, INC. ("SCB"), by and through its attorneys, for its answer and affirmative defenses to Plaintiff Don Williams d/b/a UrthCom, LLC's ("Plaintiff's") Complaint and Counterclaim against Don Williams; UrthCom, LLC; Peter Ceko; and Cekom Corp.; states as follows:

NATURE OF ACTION

1. This is an action for breach of contract, wherein URTHCOM seeks damages for SCB's refusal to pay amounts due and owing under a contract concerning the production of a thirty minute infomercial, a two minute commercial, a one minute commercial and an instructional digital video disc, all staring baseball legend Rod Carew, as well as the creation of a marketing internet website. SCB used the products provided by URTHCOM for its benefit and profit and advised that the products provided by URTHCOM were "overall from everybody, A+" work that "really looks great." Thereafter, SCB refused to pay the balance due under the contract.

ANSWER: SCB admits that this purports to be an action for breach of contract, but denies that Plaintiff's Complaint properly states a claim for breach of contract or any other cause of action, and SCB otherwise denies all allegations of Paragraph 1.

PARTIES

2. Plaintiff DON WILLIAMS d/b/a URTHCOM, LLC, is a citizen of the State of Illinois.

ANSWER: SCB lacks knowledge and information sufficient to form a belief about the truth of the allegations of Paragraph 2.

3. Defendant SCB is a corporation organized under the laws of the State of Connecticut and maintains its principal place of business in Connecticut.

ANSWER: SCB admits that its principal place of business is in the State of Connecticut, but denies all remaining allegations of Paragraph 3.

JURISDICTION AND VENUE

4. Jurisdiction is proper in this Court, pursuant to 28 U.S.C. §1332(a), because the plaintiff and defendant are citizens of different states and the amount in controversy exceeds \$75,000 exclusive of interest and costs.

ANSWER: SCB admits that the Complaint purports to state a claim for damages in an amount greater than \$75,000, but denies that Plaintiff has properly stated a claim for relief in any amount. SCB lacks knowledge and information as to Plaintiff's state of citizenship sufficient to form a belief about the truth of the remaining allegations of Paragraph 4.

5. The Court has specific personal jurisdiction over the Defendant in this matter because it transacted business in the State of Illinois when it entered into the contract that is the subject matter of this suit and partially performed the contract that is substantially connected to the State of Illinois because it required performance in Chicago, Illinois. Defendant also otherwise does business in the State of Illinois.

ANSWER: SCB admits that it does business in the State of Illinois and submits to the personal jurisdiction of this Court. SCB denies the remaining allegations of Paragraph 5.

6. Venue is proper in this District, pursuant to 28 U.S.C. §1391(a)(2), because a substantial part of the events or omissions giving rise to URTHCOM's claims occurred in this District and because the contract required performance in Chicago, Illinois which is in this District.

ANSWER: Paragraph 6 contains legal conclusions which require no response. To the extent that a response is required, SCB denies the allegations of Paragraph 6.

THE CONTRACT

7. On September 5, 2007, URTHCOM and SCB entered into a written contract for the "Agency Services" calling for URTHCOM to produce, among other things, a thirty (30) minute infomercial, a two minute commercial, a one minute commercial, an instructional digital video disc and a marketing internet website (the "Contract"). A true and correct copy of the Contract is attached hereto as Exhibit A and incorporated herein by reference.

ANSWER: SCB admits that in September, 2007, it executed a written document purporting to be a contract between SCB and an entity holding itself out as "UrthCom, LLC." SCB further admits that Exhibit A to the Complaint represents a true and correct copy of said document. Exhibit A speaks for itself. SCB denies Plaintiff's characterization of that document, as well as all remaining allegations of Paragraph 7.

8. The contract called for two base payments, \$67,500 due upon signature and \$67,500 due on November 1, 2007.

ANSWER: SCB states that Exhibit A speaks for itself, and denies all remaining allegations of Paragraph 8.

9. SCB made the first \$67,500 payment but failed to make the payment due on November 1, 2007.

ANSWER: SCB admits that it made a payment in the amount of \$67,150 to a numbered account provided to SCB by Plaintiff's agent/employee Stephanie Rice (now known as Stephanie Wysocki), who purported to be providing the account number of "Xtra Strength," which is, on information and belief, a business alias used by Williams prior to adopting "UrthCom, LLC." In fact, the account was controlled by Peter Ceko through his corporate alter

ego Cekom Corporation. SCB denies that any additional monetary amount was or is due or owing to Plaintiff or "UrthCom, LLC," and further denies all remaining allegations of Paragraph 9.

10. The contract also called for SCB to pay URTHCOM "MARK-UPS AND OUT-OF-POCKET EXPENSES" subject to a handling charge of 15% for such items, travel costs, and change fees ("Additional Items").

ANSWER: Exhibit A speaks for itself. SCB denies the remaining allegations of Paragraph 10 and specifically denies that any monetary amount is due or owing to Plaintiff.

11. To date, URTHCOM has invoiced SCB \$24,702.23 for Additional items under the Contract.

ANSWER: SCB denies that it has ever received an invoice in the amount of \$24,702.23 from the entity holding itself out as "UrthCom, LLC," and further denies all remaining allegations of Paragraph 11.

12. The Contract required performance to be completed on or before November 1, 2007, but performance was delayed because SCB failed to provide legal copy, product price points, and final offer information as required by the Contract.

ANSWER: Exhibit A speaks for itself. SCB denies the remaining allegations of Paragraph 12.

13. On October 31, 2007, SCB advised that it wanted to add additional testimonials from Bobby Valentine Sports Academy to the previously produced infomercial and commercials thereby delaying delivery of the final versions of the infomercial and commercials.

ANSWER: SCB admits that it desired to add further testimonials to the infomercial and commercials contemplated by Exhibit A. SCB denies that Plaintiff successfully completed this work. SCB further denies all remaining allegations of Paragraph 13.

14. The Contract also required SCB to indemnify URTHCOM for any materials or images provided for use in the infomercial or commercials.

ANSWER: Exhibit A speaks for itself. SCB denies the remaining allegations of Paragraph 14.

15. SCB had previously provided Major League Baseball footage of Rod Carew to URTHCOM for use in the infomercial and commercial.

ANSWER: SCB admits that it provided footage of Rod Carew to the entity holding itself out as UrthCom, LLC, for use in connection with the infomercials and commercials contemplated by Exhibit A.

16. Upon investigation, URTHCOM learned that SCB did not obtain approval from Major League Baseball to use the footage. Thus, the project was further delayed based on SCB's failure to comply with the Contract.

ANSWER: Denied.

17. On or about January 7, 2008, URTHCOM received feedback and suggested changes from SCB legal for the first time.

ANSWER: Denied.

18. On or about January 15, 2008, URTHCOM received revised legal feedback regarding legal disclaimers.

ANSWER: Denied.

19. On or about January 29, 2008, SCB approved the final version of the infomercial and two commercials.

ANSWER: Denied.

20. On or about February 1, 2008, URTHCOM delivered the Instructional DVD described in the Contract to SCB and SCB accepted the Instructional DVD.

ANSWER: Denied.

21. On or about January 7, 2008, SCB advised that it wished to test the infomercial and commercials on its own ("Media Schedule").

ANSWER: SCB admits that due to the relatively high rates quoted, and lack of experience of the media team selected, by the entity holding itself out as "UrthCom, LLC," SCB advised "UrthCom, LLC" that SCB would conduct media testing on its own.

22. After SCB advised that it did not want URTHCOM to perform under the Media Schedule portion of the Contract, URTHCOM credited SCB \$13,400 for this item leaving a balance due of \$78,802.23.

ANSWER: Denied.

COUNT I BREACH OF CONTRACT

23. Plaintiff incorporates by reference Paragraphs 1 through 22 above as if set forth here in full.

ANSWER: SCB restates and realleges its responses to Paragraphs 1 through 22 of the Complaint and incorporates them in response to the allegations contained in Paragraph 23.

24. URTHCOM has performed all required under the Contract except the Media Schedule and performance of that item has been excused.

ANSWER: Denied.

25. SCB accepted the infomercial, commercials, digital video disc and website and used the materials for profit.

ANSWER: Denied.

26. SCB admitted that the products provided by URTHCOM were "overall from everybody, A+" work that "really looks great."

ANSWER: SCB admits that the statements quoted in Paragraph 26 were made in reaction to early materials provided to SCB by "UrthCom, LLC." But SCB denies all remaining allegations of Paragraph 26 and specifically denies that the final versions of any products provided by Plaintiff or "UrthCom, LLC" were acceptable or approved by SCB.

27. Despite repeated demands for payment, SCB refuses to pay URTHCOM the balance due under the Contract.

ANSWER: Denied.

28. As a result of SCB's Breach of the Contract URTHCOM has been damaged in the amount of \$78,802.23 plus interest and attorneys fees and all costs and expenses incurred in this suit pursuant to the Contract which provides that in any litigation where a party seeks to enforce its rights under the Contract the prevailing party shall be awarded its reasonable attorney fees, and costs and expenses incurred.

ANSWER: Denied.

WHEREFORE, Defendant, SOLID CONTACT BASEBALL, INC. denies that Plaintiff is entitled to any relief whatsoever.

SCB'S AFFIRMATIVE DEFENSES

SCB alleges and asserts the following defenses in response to the allegations contained in Plaintiff's Complaint, and SCB specifically reserves the right to assert additional defenses that become known through the course of discovery.

- 1. The Complaint fails to state a claim upon which relief can be granted.
- 2. Plaintiff is barred from obtaining any of the relief it seeks in the Complaint in whole or in part because he has brought this suit in bad faith, having failed to complete the work in a commercially reasonable manner, and has unclean hands by reason of his misrepresentations of the nature, status and history of "UrthCom, LLC."
- 3. Plaintiff's claims are barred and should be dismissed because no valid contract exists. At the time of formation of the purported contract at issue in this matter, the organization purporting to enter into the contract—UrthCom, LLC—was not yet in existence and incapable of entering into a contract, as a matter of law.
- 4. Plaintiff's claims are barred and should be dismissed because the contract at issue in this matter is unconscionable and unenforceable. SCB was fraudulently induced to enter into the purported contract at issue by Plaintiff's false representations, as alleged in SCB's Counterclaim filed with this Answer.
- 5. Plaintiff's claims are barred and should be dismissed because of the failure of consideration on Plaintiff's part to earn the amounts alleged in the Complaint.

- 6. Plaintiff's claims are barred and should be dismissed because to the extent a valid contract exists between the parties, Plaintiff has materially breached that contract by not fulfilling his obligations, thereby discharging SCB's obligations under the agreement.
- 7. By virtue of the facts alleged in SCB's Counterclaim filed with this Answer, SCB is entitled to set off its damages for Plaintiff's wrongdoing against any and all recovery to which Plaintiff may otherwise be entitled.

SCB'S PRAYER FOR RELIEF AS TO PLAINTIFF'S COMPLAINT

WHEREFORE, Defendant, SOLID CONTACT BASEBALL, INC. denies that Plaintiff is entitled to any relief whatsoever, and prays for entry of judgment against Plaintiff Don Williams d/b/a UrthCom, LLC as follows.

- 1. Dismissing with prejudice and on the merits Plaintiff's purported Complaint in its entirety;
 - 2. Awarding SCB its costs and attorney's fees as permitted by law;
- 3. Awarding SCB such other and further relief as the Court may deem just and equitable.

COUNTERCLAIM

For its Counterclaim against Donald Williams; UrthCom, LLC; Peter Ceko; and Cekom Corporation; SCB states as follows:

Nature of the Case

1. This is an action for (1) breach of contract; (2) fraud in the inducement; (3) violations of the Illinois Uniform Deceptive Trade Practices Act, 815 ILCS 510/1 *et seq.*; (4) civil conspiracy; and (5) breach of fiduciary duty.

- 2. Plaintiff/Counter-Defendant Williams has, alone or in concert with his alter ego, Counter-Defendant UrthCom, LLC, breached an agreement with SCB to provide certain marketing services. Williams/UrthCom collected SCB's money and then delivered in return an "infomercial" for SCB's GAP Hitter product with content and formatting deficiencies so serious as to be completely useless for broadcast.
- 3. In addition, Williams and the other Counter-Defendants have each, alone and/or in concert, acted to deceive and commit fraud against SCB by knowingly and intentionally misrepresenting the qualifications, experience and abilities of Williams and/or Counter-Defendant UrthCom, LLC; by intentionally failing to disclose the financial interest of Counter-Defendant Peter Ceko in and to the business operations of Williams and UrthCom, LLC; and by committing various other deceptive and unfair acts in violation of law.

Jurisdiction and Venue

4. This Court has subject matter jurisdiction over this counterclaim under 28 U.S.C. § 1332(a)(1). The Counter-Plaintiff and all Counter-Defendants are, upon information and belief, citizens of different states, and the amount in controversy exceeds \$75,000, exclusive of interest and costs. Personal jurisdiction and venue are proper as a result of Plaintiff/Counter-Defendant Williams having availed himself of the jurisdiction of this Court to sue SCB, and Counter-Defendants UrthCom, LLC, Peter Ceko, and Cekom Corporation each being a citizen of the State of Illinois resident in this judicial district.

The Parties

5. Defendant/Counter-Plaintiff Solid Contact Baseball, Inc. ("SCB") is a corporation organized under the laws of the State of Delaware with its principal place of business in Connecticut.

- 6. On information and belief, Plaintiff/Counter-Defendant Donald Williams ("Williams"), an individual, is a citizen of the State of Illinois.
- 7. On information and belief, Counter-Defendant UrthCom, LLC ("UrthCom") is an Illinois Limited Liability Company formed on April 23, 2008 in the State of Illinois. Upon further information and belief, at all times relevant to this Counterclaim, Counter-Defendant UrthCom was and is a mere sham and shell organized and operated as the alter ego of Counter-Defendant Williams for his sole benefit and advantage.
- 8. On information and belief, Counter-Defendant Peter Ceko ("Ceko"), an individual, is a citizen of the State of Illinois. Mr. Ceko is a shareholder in SCB and was, until June 20, 2008, a Director of SCB. On information and belief, Mr. Ceko is the brother-in-law of Plaintiff/Counter-Defendant Williams.
- 9. On information and belief, Counter-Defendant Cekom Corporation ("Cekom"), is an Illinois corporation formed in 1992, with a principal place of business at 457 Oak Knoll Road, Barrington, Illinois 60010. Upon further information and belief, at all times relevant to this Counterclaim, Counter-Defendant Cekom was and is a mere sham and shell organized and operated as the alter ego of Counter-Defendant Ceko for his sole benefit and advantage.

Facts Relevant to SCB's Counterclaim

10. SCB was founded in 1999 by a small group of friends and family, in order to build a business around a unique baseball training tool developed by SCB founder Robert "Bob" Moss ("Bob Moss"). During his years of teaching and coaching at the Pee-Wee and Little League levels of baseball, Bob Moss was made aware of the limited benefits and significant shortcomings of the ubiquitous static batting tee training tool ("Tee-Ball") used for decades. Intent on creating a totally new training tool that would improve on the Tee-Ball and help young hitters to develop proper hand-eye coordination and transition fully towards hitting a moving

ball, Bob Moss invented a new kind of pitching machine known as the "GAP Hitter." The GAP Hitter is a pendulum-action baseball training device that can be used by amateur and professional baseball players of all ages to practice and perfect their swings.

- 11. Today SCB is under the leadership of Bob Moss' son, Robert A. Moss, Jr. ("Rob Moss"), the current President of SCB. In mid-2007, in order to increase sales, Rob Moss began to investigate developing a marketing campaign for the GAP Hitter, to include launch of a GAP Hitter-themed e-commerce website, two short commercials, an instructional DVD, and a long-form direct response broadcast television program, or "infomercial."
- Defendant Williams by Counter-Defendant Ceko, Williams' brother-in-law. Ceko recommended to Rob Moss and other executives of SCB that SCB retain Williams (doing business at that time under the assumed name "Xtra Strength") to provide production and other services related to the planned GAP Hitter marketing campaign. Ceko represented to Moss and SCB that Williams had extensive experience in marketing in general, and direct response marketing in particular, and claimed that Williams had previously created a professional infomercial for the popular "Bowflex" product. SCB thus commenced negotiations with Williams.
- 13. During these negotiations, Williams similarly stressed his expertise in the field of direct response marketing. Williams expressly represented to SCB that he and his company had worked on numerous direct response projects. Williams assured SCB that based on his vast experience in the field, "Xtra Strength" was capable of delivering a professional long-form "infomercial" marketing piece for broadcast on television networks nationwide (the "Infomercial"). Williams also told SCB that his company could produce a better quality product than any of the other companies that SCB was considering, at a lower cost.

The Letter of Agreement & SCB's Payments to Counter-Defendants

- 14. Based on the express representations of Williams and Ceko as to Williams' prior experience, abilities, qualifications, and expertise, SCB elected to move ahead with Williams. When it came time to put the parties' agreement into writing, Williams explained that "Xtra Strength" was his marketing company, and that he had a separate production company, "UrthCom, LLC," through which he intended to provide direct television/infomercial production and marketing services to SCB. SCB thus entered into a letter of agreement with "UrthCom, LLC" dated September 5, 2007 and executed by SCB on or about September 21, 2007 (the "LOA"). A true and correct copy of the LOA is attached hereto as Exhibit 1.
- 15. On or about September 7, 2007, and pursuant to the terms of the LOA, SCB made an initial wire transfer payment of \$67,150 to a numbered account at JP Morgan Chase bank provided by Stephanie Wysocki, formerly known as Stephanie Rice ("Wysocki") at Xtra Strength. The account was held in the name of Cekom, which—unknown to SCB at that time—is controlled by Ceko. This initial payment was made by SCB in good faith, even though the LOA had not yet been finalized and executed, so that Williams might begin production of the GAP Hitter Infomercial.
- 16. In addition to the initial payment of \$67,150, SCB expended additional amounts for inventory, travel, and related costs in order to facilitate creation of the Infomercial, both to "UrthCom, LLC" directly, and to various third parties. SCB also provided monetary and other valuable compensation to obtain endorsements for the Infomercial, including from legendary Hall-of-Fame baseball player Rod Carew.

Counter-Defendants' Misrepresentations & Fraudulent Omissions

17. Unbeknownst to SCB, many of the representations made by Williams and Ceko to convince SCB to execute the LOA were false, deceptive, and fraudulent. For example, although

Williams held "UrthCom, LLC" out as a legitimate business entity, as of the date of the LOA, "UrthCom, LLC" was a fiction and did not exist as a legal entity recognized by Illinois or any other state. Furthermore, upon information and belief, Williams and "UrthCom, LLC" lacked the claimed experience in the realm of direct television marketing and infomercials. These and other misrepresentations were made with the express intent to induce SCB into entering into a contract with "UrthCom, LLC."

- 18. Further unbeknownst to SCB, Ceko had an undisclosed financial interest in "UrthCom, LLC," either personally or through his alter-ego, Counter-Defendant Cekom Corp. On information and belief, Ceko is the President, Secretary and agent for service of process of Cekom. At Ceko's instruction, the initial payment made by SCB under the LOA was directed not to "Xtra Strength" or "UrthCom, LLC," but rather to an account at JP Morgan Chase (Acct. No. 2664232) held in the name of Cekom. "UrthCom, LLC" continued to invoice SCB using the Cekom account number—all with Counter-Defendant Ceko's knowledge and approval—throughout the remainder of 2007 and into 2008, even after the SCB Board of Directors had discussed that there were issues with the deliverables provided by Williams. Ceko did not admit that SCB's payments under the LOA had been transferred into an account he controlled until finally confronted by SCB in February, 2008. If Ceko's financial interest in "UrthCom, LLC" had been known to SCB at the outset of its negotiations with Williams, SCB likely would not have entered into the LOA. At a minimum, SCB would have conducted further investigation into the qualifications and experience of Williams and "Xtra Strength"/"UrthCom, LLC."
- 19. Having no experience in direct response marketing, and in light of the advice and recommendation of its Director Ceko (who intentionally failed to disclose his financial interest in "UrthCom, LLC"), SCB relied on Counter-Defendants' false and misleading representations and

thus reposed SCB's entire confidence and trust in the abilities and experience of Williams and "UrthCom, LLC."

- 20. Counter-Defendants' attempts to bilk SCB for as much money as possible did not end with their misrepresentations of Williams' experience, or even with the failure to disclose Ceko's financial interest in "UrthCom." Rather, Counter-Defendant Williams and his alter-ego "UrthCom, LLC" knowingly submitted false invoices for payment to SCB which included overcharges for services actually performed; fraudulent charges for other items and services either not actually performed, or else not part of the parties' agreement and not otherwise approved or authorized; and charges for items and services which Counter-Defendants knowingly and intentionally deceived SCB into believing were being offered on a free or complimentary basis, in order to induce SCB into agreeing to them.
- 21. For example, during shooting of the Infomercial, Wysocki, an agent of "UrthCom, LLC" and employee of Counter-Defendant Williams, requested approval from SCB for a podcasting budget. SCB President Rob Moss expressly disapproved the request. Nonetheless, Invoice No. 12310701 (a true and correct copy of which is attached hereto as Exhibit 2) includes a purported charge to SCB of \$1000 for "Podcast Recording." In addition to this completely unauthorized charge, the same Invoice No. 1231071 includes inappropriate double charges to SCB for items that were already included in the contract price set forth in the LOA (*e.g.*, for "Stadium Food," "GAP Hitter Landing Page," etc.), as well as charges over and above the work actually done (*e.g.*, "Talent").
- 22. As another example, on or about September 14, 2007, Wysocki—acting as an agent and employee of Counter-Defendants UrthCom, LLC and/or Williams—offered to drive two SCB executives from Chicago, Illinois to New Berlin, Wisconsin for a meeting with the

fulfillment group for the GAP Hitter product. The SCB executives had already rented a car for the short (approximately 90-minute) drive, but Wysocki was persistent in her offer, and repeatedly expressed that it was "no problem" for her to drive the executives in her own car. Believing based on Wysocki's representations that her offer was being made as part of the package of turn-key client services supposedly included in the contract price, the SCB executives accepted the ride, and even picked up the tab for Wysocki's lunch on their return trip. No mention was ever made of the fact that SCB would incur additional charges (i.e., over and above the contract fees) for Wysocki's time, but Invoice No. 10010701 (a true and correct copy of which is attached hereto as Exhibit 3) from "UrthCom" includes a purported charge of \$1000 for "Fulfillment Group Meeting"—a hefty amount for what was, in essence, an unrequested and unnecessary chauffeur service by Wysocki. Following complaint by SCB about the "Fulfillment Group Meeting" charge and other questionable and/or unauthorized charges included in Invoice No. 10010701, "UrthCom" later submitted a replacement invoice that had been "reduced to cover hard costs." A true and correct copy of that invoice and a related cover email is attached hereto as Exhibit 4.

Delays & Delivery of the Deficient Infomercial

- 23. Williams and "UrthCom, LLC" failed to meet each and every agreed-upon delivery deadline set by the LOA and the agreement of the parties. The net result of such delay was that SCB missed the intended first-quarter 2008 rollout for the Infomercial. The first quarter of each calendar year is always the strongest sales period for direct response television campaigns, and thus the delay in roll-out of the Infomercial caused direct damage to SCB in the form of missed opportunities and lost sales.
- 24. When Williams and company finally did deliver the Infomercial, SCB learned to its dismay that the final product was woefully deficient in a number of important ways. Due to

the relatively high rates quoted, and lack of experience of the media team selected, by Counter-Defendants, SCB advised "UrthCom, LLC" in or about January, 2008, that SCB would conduct media testing on its own. SCB therefore forwarded the mastered version of the Infomercial to its media vendors for review on the Infomercial's compliance with broadcast standards, only to be informed that the finished Infomercial contained formatting and content deficiencies so severe that no network would, or legally could, broadcast it. In addition to the failure to meet basic legal requirements, the Infomercial produced by Williams and "UrthCom, LLC" lacks standard marketing messages that are commonly understood among legitimate members of the direct response industry to be virtual prerequisites to any successful piece. In short, the Infomercial is completely useless.

- 25. Upon information and belief, neither Williams nor any employee of the entity holding itself out as "UrthCom, LLC" had ever had primary responsibility for the creation of a direct response marketing piece at the time the LOA was executed.
- 26. Upon information and belief, neither Williams nor any other employee of the entity holding itself out as "UrthCom, LLC" had ever had primary responsibility for the creation of a direct response marketing piece for the popular "Bowflex" product at the time the LOA was executed.
- 27. Upon information and belief, "Bosco Productions," the production company selected by Counter-Defendants to produce the Infomercial, had not previously produced a similar long-form infomercial at the time the LOA was executed. On further information and belief, Counter-Defendants knew this when selecting Bosco Productions to produce the Infomercial.

- 28. SCB's media vendors have provided consistent feedback as to the key areas of deficiency of the Infomercial. For example, the following represents a non-exhaustive list of the problems and deficiencies in the Infomercial:
 - Hosts are not introduced;
 - Lack of the typical, proven industry-standard format of three "pods" with calls-to-action between each pod;
 - Continuous display of the sales telephone number and the URL of SCB's website, undermining the effectiveness of the calls-to-action;
 - No closed-captioning;
 - Required legal disclosures are unusually worded and, in some cases, missing altogether;
 - Calls-to-action are not properly mastered for insertion of editable information, which is critical for testing purposes, as well as roll-out trackability to regional markets:
 - Lack of focused and tenacious selling and little sense of urgency;
 - Lack of other typical, industry-standard selling tactics, *i.e.*, no clear exposition of the "common problem" faced by potential product customers, the deficiencies of competitive products, the unique and easy solution offered by the GAP Hitter, or the substantial value of the product offer.

Ongoing Damage to SCB

29. Because it could not make use of the Infomercial as intended, SCB has been forced to hire a new consultant and production team to help produce and test a short-form campaign as a "stop-gap" measure to avoid further damage. SCB has already spent more than \$35,000 in new production costs in an effort to mitigate its damage, and that number will only grow. SCB has further accumulated expenses related to warehousing fees for excess inventory due to the delay in the GAP Hitter television campaign. But the damage to SCB in lost sales goes beyond these outlays of additional money—SCB has been thus far deprived of the opportunity to market the GAP Hitter via the Infomercial during the peak of the 2008 baseball season. The real and actual damage to SCB only increases each day that it does not have a direct response marketing piece on the air.

30. In addition to the deficient Infomercial, Williams and UrthCom have failed to provide the remaining deliverables under the LOA, namely acceptable short-form television commercials or the GAP Hitter instructional DVD. The instructional DVD was intended to be used both as a bonus item for consumers purchasing through the Infomercial, as well as a standalone product to generate its own sales revenue. Moreover, although Williams/UrthCom did initially develop a GAP Hitter-themed website for SCB's use in accordance with the LOA, they later demanded that SCB take the site down, and SCB complied. SCB has since incurred even more expenses launching a temporary site to salvage at least some of its GAP Hitter sales while it works to develop a replacement marketing campaign.

Count I

Breach of Contract by Counter-Defendants Williams & UrthCom, LLC

- 31. SCB restates and realleges each of the allegations set forth in paragraphs 1 through 30 as if set forth fully in this Count.
- 32. Per the terms of the LOA, Counter-Defendants Williams and UrthCom were obligated to develop and produce a professional "Infomercial" for nationwide broadcast marketing of SCB's GAP Hitter product, two short-form television commercials, an instructional DVD, and an e-commerce website. The production services enumerated in the LOA included all aspects of production; SCB's only contribution to the Infomercial was to be supply of the featured product itself.
- 33. Notwithstanding the contractual terms set forth in the immediately preceding paragraph, Counter-Defendants Williams and UrthCom did each knowingly and willfully violate the terms of the LOA, by either failing to deliver the products and services agreed upon, or else by providing deliverables so seriously deficient as to be completely unusable by SCB.

- 34. The actions and omissions of each Counter-Defendant constitute a breach of its contractual obligations to SCB as stated in the LOA, causing SCB to suffer financial and other damage in an amount to be proven at trial. SCB met each of its obligations under the LOA, or else was excused from performing them following Counter-Defendants' breach.
- 35. Per the terms of the LOA, SCB is entitled to an award of all of its reasonable attorney fees, costs and expenses incurred as result of bringing this Counterclaim.

Count II

Fraud in the Inducement by All Counter-Defendants

- 36. SCB restates and realleges each of the allegations set forth in paragraphs 1 through 35 as if set forth fully in this Count.
- 37. During negotiation of the LOA, Counter-Defendants made the false and misleading representations and omissions set forth above. These representations and omissions were made with the intent to deceive SCB and for the purpose of inducing SCB into executing the LOA.
- 38. SCB executed the LOA in reliance on the fraudulent misrepresentations and omissions of Counter-Defendants as set forth herein. SCB's reliance on these misrepresentations and omissions was reasonable under the circumstances. At the time the representations and statements described herein were made to SCB, SCB believed that they were true and had no reason to believe that they were false. Had SCB known the true nature of "UrthCom, LLC's" business, Williams' (lack of) experience, and Ceko's financial interest in "UrthCom, LLC," SCB never would have executed the LOA or paid any sum at all to any of the Counter-Defendants.
- 39. As a direct and proximate result of Counter-Defendants' conduct, SCB has suffered, is suffering and will continue to suffer financial and other damage in an amount to be proven at trial.

40. In doing the things alleged in this Counterclaim, Counter-Defendants acted deliberately, wantonly, recklessly, and maliciously. As a result, SCB is entitled to an award of punitive damages, in addition to its actual damages.

Count III

Violation of 815 ILCS 510/1 et seq. By All Counter-Defendants

- 41. SCB restates and realleges each of the allegations set forth in paragraphs 1 through 40 as if set forth fully in this Count.
- 42. Counter-Defendants, by the reason of the foregoing acts, have engaged in unfair and/or deceptive acts or practices in violation of the Illinois Uniform Deceptive Trade Practices Act, 815 ILCS 510/1 *et seq*.
- 43. As a direct and proximate result of Counter-Defendants' conduct, SCB has suffered, is suffering and will continue to suffer financial and other damage in an amount to be proven at trial.

Count IV

Civil Conspiracy by All Counter-Defendants

- 44. SCB restates and realleges each of the allegations set forth in paragraphs 1 through 43 as if set forth fully in this Count.
- 45. Prior to the time that SCB executed the LOA, on information and belief, Counter-Defendants conspired to mislead and deceive SCB with respect to the success and experience of Williams and "UrthCom, LLC" in the field of direct response marketing, in order to induce SCB to enter into an contract which SCB otherwise would not have agreed to.
- 46. On information and belief, Counter-Defendants secretly understood and agreed that it would be represented to SCB that Williams had more experience than he actually did, and/or that Williams possessed qualifications and expertise he did not actually possess. In

furtherance of the conspiracy, Counter-Defendants made fraudulent and/or deceptive representations and statements to SCB.

- 47. As a result of these wrongful acts, SCB has been damaged and has suffered lost sales, lost opportunities, and additional expenses, all in an amount to be proven at trial.
- 48. In doing the things alleged in this Counterclaim, Counter-Defendants acted deliberately, wantonly, recklessly, and maliciously. As a result, SCB is entitled to an award of punitive damages, in addition to its actual damages.

Count IV

Breach of Fiduciary Duty by Ceko

- 49. SCB restates and realleges each of the allegations set forth in paragraphs 1 through 48 as if set forth fully in this Count.
- 50. As a Director of SCB's Board of Directors, Counter-Defendant Ceko owed fiduciary duties to SCB and its shareholders. Ceko was required to act at all times honestly, fairly and in good faith with a view to the best interest of SCB, to exercise the care, diligence, and skill that a reasonably prudent person would exercise in comparable circumstances, and to disclose any financial interest in the transaction with Williams and "UrthCom, LLC."
 - 51. Counter-Defendant Ceko had knowledge of the fiduciary duties he owed to SCB.
- 52. At all times relevant to this Counterclaim, Counter-Defendant Ceko took advantage of the trust SCB executives and board had placed in him, to engage in a pattern of nondisclosure, concealment, and self-dealing, which has caused substantial harm to SCB. Ceko failed to disclose, and in fact affirmatively concealed, the true nature of his interest and involvement in "UrthCom, LLC," and failed to seek or obtain approvals from the SCB Board prior to authorizing the transfer of SCB funds into the bank account of his alter-ego, Counter-Defendant Cekom. Even after the dispute giving rise to this action arose between SCB and

"UrthCom, LLC" in early 2008, UrthCom continued to seek payment from SCB into the Cekom account number, all with Counter-Defendant Ceko's knowledge and approval.

- 53. By the foregoing actions, Ceko, alone or in conspiracy with the other Counter-Defendants, intended to divert to himself, or to persons with whom he is associated, including but not limited to his alter ego, Counter-Defendant Cekom, the assets of SCB, and wrongfully, illegally, and fraudulently to use the assets of SCB for his own personal interests, advantage and profit, to the financial loss and contrary to the interests of SCB and other shareholders of SCB.
- 54. Counter-Defendant Ceko, by the foregoing actions, has been unjustly enriched, and has, in fact, diverted for his own use funds belonging to SCB to which he was not entitled. These misappropriated funds have not been repaid.
- 55. By the foregoing actions, Counter-Defendant Ceko has breached his fiduciary duties to SCB and it shareholders, and is therefore obligated to account to SCB, and to return all wrongfully diverted funds to SCB.
- 56. As a direct and proximate result of Counter-Defendant Ceko's conduct, SCB has suffered, is suffering and will continue to suffer financial and other damage in an amount to be proven at trial.
- 57. In doing the things alleged in this Counterclaim, Counter-Defendant Ceko acted deliberately, wantonly, recklessly, and maliciously. As a result, SCB is entitled to an award of punitive damages, in addition to its actual damages.

SCB's Prayer for Relief

WHEREFORE, SCB respectfully requests that this Court enter judgment against all Counter-Defendants as follows:

- Awarding SCB all actual damages sustained by reason of Counter-Defendants' acts alleged herein, including interest thereon at the maximum rate permitted by law;
- 2. Awarding SCB all profits realized by Counter-Defendants by reason of the acts alleged herein, including interest thereon at the maximum rate permitted by law;
- 3. Awarding SCB increased damages and/or punitive damages as allowed by law in an amount sufficient to punish Counter-Defendants and deter others;
- 4. Awarding SCB its costs, disbursements and reasonable attorneys' fees as recoverable by contract and/or as permitted by law; and
- 5. Awarding SCB such other and further relief as this Court may deem just and equitable.

Jury Trial Demand

SCB demands a trial by jury on all claims as to which jury trial may be had.

Respectfully submitted,

s/ Jami A. Gekas_

One of the Attorneys for Defendant, SOLID CONTACT BASEBALL, INC.

Dated: July 10, 2008

Michael Dockterman Jami A. Gekas WILDMAN, HARROLD, ALLEN & DIXON LLP 225 West Wacker Drive Chicago, IL 60606-1229 (312) 201-2000 Facsimile: (312) 201-2555

CERTIFICATE OF SERVICE

The undersigned, an attorney, hereby certifies that a copy of the foregoing ANSWER, AFFIRMATIVE DEFENSES AND COUNTERCLAIM was served via the CM/ECF electronic filing system on this 10th day of July, 2008, and thereby served upon counsel of record.

By: s/ Jami A. Gekas_____

One of the Attorneys for Defendant, SOLID CONTACT BASEBALL, INC.